



# FieldSolutions



**FieldEPOS**

**Product Overview**

**Field Solutions Limited**

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# FieldEPOS Product Overview

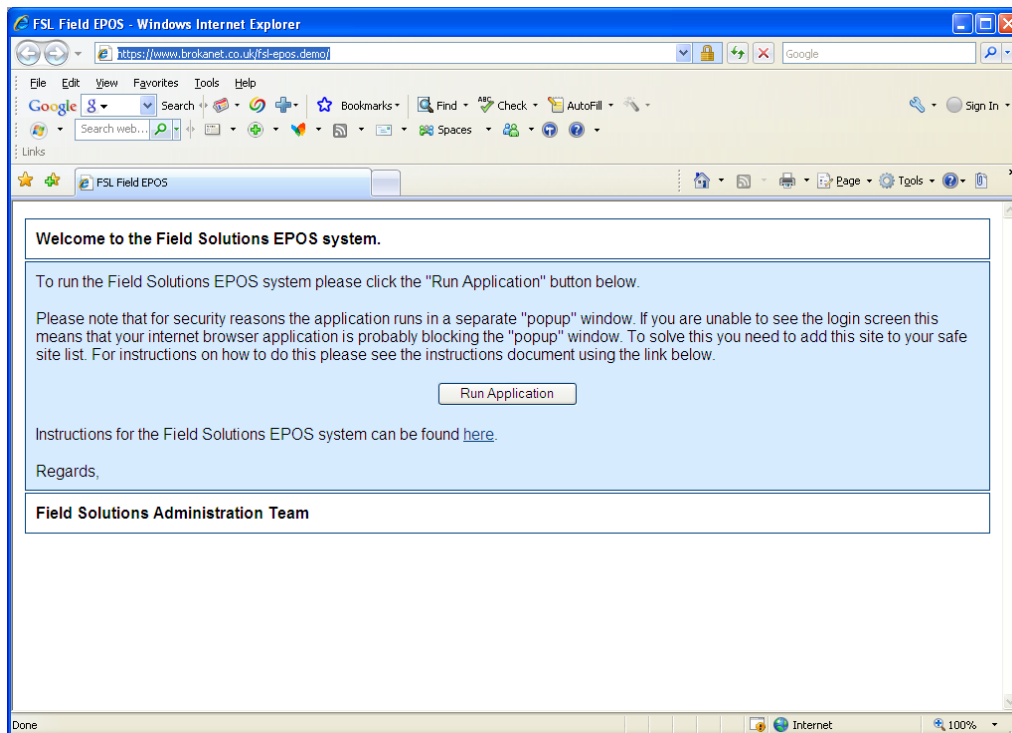
FieldEPOS is a web application allowing dealers and vendors to create, submit and manage finance proposals, which provides an easy to use and intuitive way of electronically introducing new business.

Designed for finance companies and intermediaries, it provides a web portal to vendor and dealer partners to simplify the finance proposal process.

## Benefits

FieldEPOS is easy to use with simple intuitive data entry and a proposal workbench. It can be branded for the company, and for dealers and vendor partners, with data entry fields matched to their specific data capture requirements. By using extensive data validation, including specification of mandatory fields where appropriate, the number of follow-up calls, faxes and emails needed to complete the proposal can be substantially reduced.

## User Log-On



## Workbench

The work bench lists proposals. Messages can be sent to FieldEPOS advising of proposal status or where, for example, further information is required for underwriting purposes.

The screenshot shows the Field Solutions Workbench interface. On the left, there is a navigation menu with options: User (Workbench, New Proposal, Logout) and Field Solutions. The main content area is divided into two sections: Messages and Proposal Pipeline.

**Messages Table:**

Reference	Customer	Message	Received
W21834-1003-1038	Mike's Motors	Ref: CONACC-TEST-0002 -	16-03-2009 10:40
W21834-1003-1039	BRT Bloomer	Ref: ACC-TEST-0001	16-03-2009 10:39
W21834-1003-1037	The Chicken Company	Status amended to [Decli	16-03-2009 10:36
W21834-1003-1039	BRT Bloomer	Status amended to [Recei	16-03-2009 10:33
W21834-1003-1038	Mike's Motors	Status amended to [Recei	16-03-2009 10:33
W21834-1003-1037	The Chicken Company	Status amended to [Recei	16-03-2009 10:33
W21834-1003-1035	Field Solutions Limited	Status amended to [Recei	12-02-2009 10:26

**Proposal Pipeline Table:**

Reference	Customer	Date	Status	Cost
W21834-1003-1038	Mike's Motors	16-03-2009 10:19	Accepted	2950.00
W21834-1003-1039	BRT Bloomer	16-03-2009 10:19	Accepted	18250
W21834-1003-1035	Field Solutions Limited	16-03-2009 10:06	Quote	45000.00
W21834-1003-1037	The Chicken Company	16-03-2009 10:09	Rejected	8250.00

## Proposal input screen

The screenshot shows the Field Solutions Proposal input screen. The interface is divided into several sections for data entry:

- Proposal Details:** Business Type (Sole Trader), Finance Type (Loan).
- Lessee Details:** Trading Name (Mike's Motors), Address Line 1 (Oil Industrial estate), Town (Grimsby), County, Post Code (HU35 6UJ), Type of Business (Motor parts), Yrs in Business (1), VAT No., Company Reg No., Contact Title (Mr), Contact Forename (Mike), Contact Surname (Mendosa), Telephone (038659964).
- Installation Details:** (Collapsible section)
- Proprietor Details:** (Collapsible section)
- Bank Details:** Bank Name (Lloyds), Address Line 1 (The High Street), Town (Grimsby), County, Post Code (HU78 5TY), Account Name, Account Number (2445425412), Sort Code (60-15-85).
- Equipment Details:** (Collapsible section)
- Miscellaneous Details:** Notes (Sensible business and proprietor has a significant interest in several other profitable operations.)

The proposal input screen captures all of the proposal details, ready for submission by the dealer or vendor, via Field Solutions' secure web server, to the company's proposal management system. The list of fields to be captured is configurable, allowing the company to receive exactly the data needed to process the proposal.

## **FieldEPOS Case Study**

Field**EPOS** provides Henry Howard's vendors with a powerful secure web-based on-line proposal origination and tracking portal. This enables vendors to submit and track proposals using secure encrypted transmission, to liaise with the Henry Howard sales team and significantly to reduce proposal response and turnaround times. Field**EPOS** can be configured and branded for individual vendors thereby providing a personalised web-based portal for each vendor.

Howard Ross, Managing Director at Henry Howard says, "The addition of the **EPOS** product provides our larger vendors with a fast and effective means of delivering and closing new business proposals. In conjunction with Field**Net**, our proposal management system from Field Solutions, we can now monitor business volumes and performance for our vendor partners. This investment supports our strategy of providing our clients with an efficient and personalised asset finance service."

**For more information contact Field Solutions:**

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